

Foodservice Bid Process and Workflow

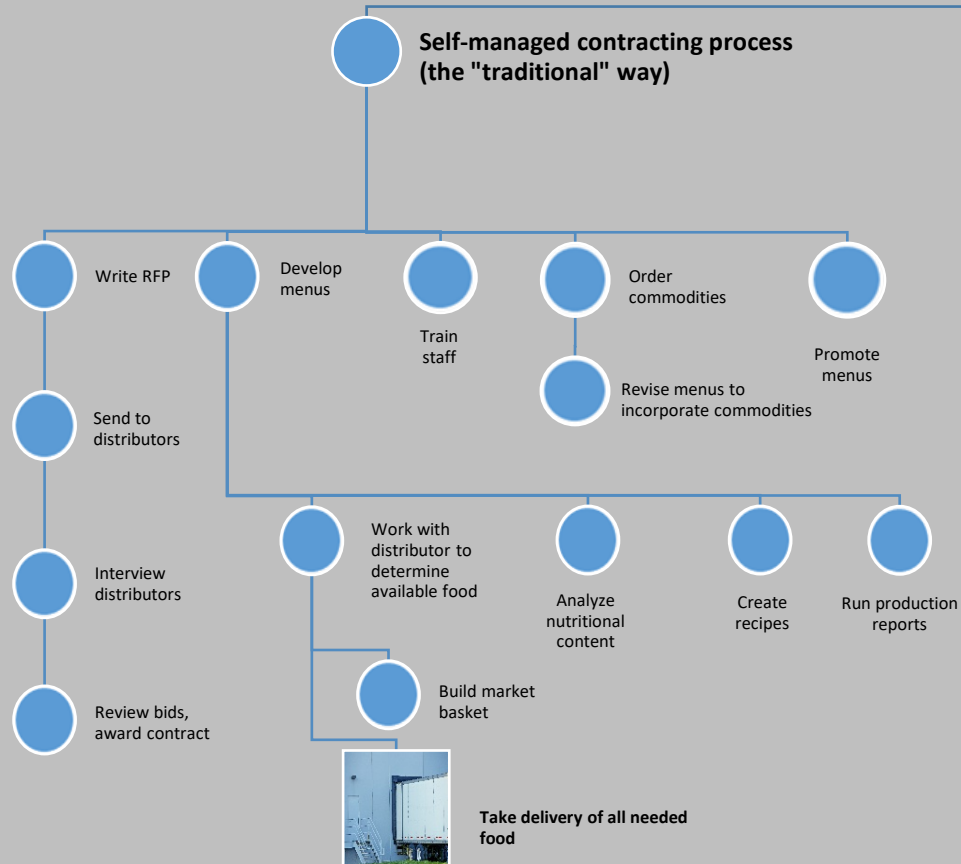
Self-Managed Contract Award vs. Government-Approved*, Sourcewell-Awarded Contract

Approximate time/labor costs for managing bid process the traditional way:
\$17,000+ (3-4 weeks)



Foodservice Director

Approximate time/labor costs for managing bid process through Sourcewell-awarded contract:
\$0 (2 minutes)



Your foodservice distributor

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Menu Freedom. Tools for Success.

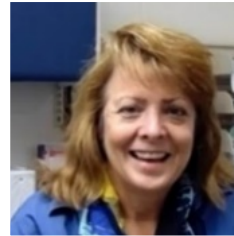


Take delivery of all needed food

*Sourcewell, formerly NJPA, is a government agency serving as a municipal contracting agency. All contracts have been competitively bid according to Minnesota requirements, which satisfy federal and all states' guidelines for foodservice procurement.

Foodservice Workflow Benefits

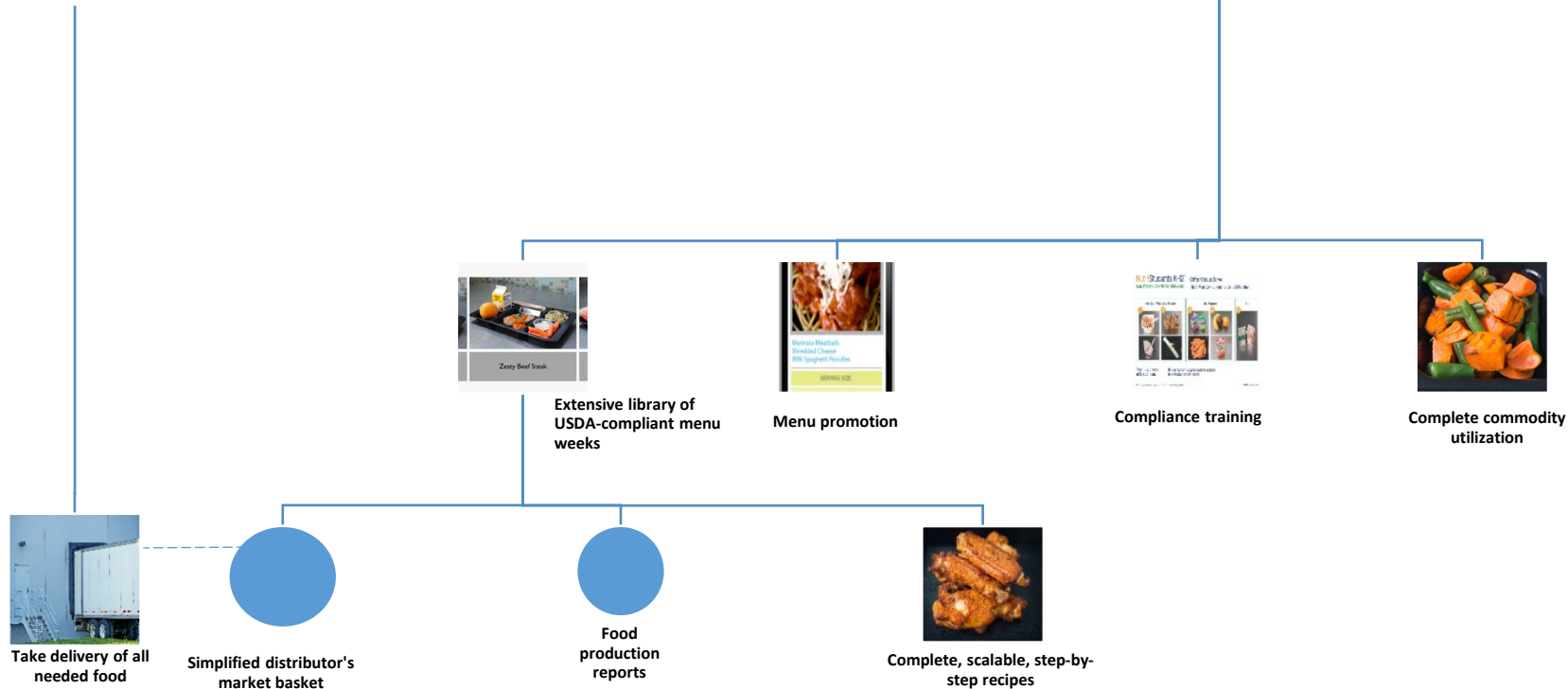
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