

Partner Testimonials

“NutriStudents K-12 enables UniPro Foodservice Members to increase their overall profitability in the K-12 market by increasing the number of students eating school meals, which results in more product sold, and through the streamlined market basket that gives distributors greater purchasing power and requires less warehouse space. NutriStudents K-12 delivers a win-win for school districts and our distributors.”

Bob Stewart

CEO of UniPro Foodservice, which represents more than 850-member distributors and a collective sales volume of over \$60 billion



“Sourcewell sought to contract with a value-added service that addressed our K-12 members’ most significant challenges. NutriStudents K-12 delivers everything our members need: off-the-shelf USDA-compliant menus, reports, training tools, operational support, and more. In our evaluation of available services, we found nothing that compared in breadth, depth and relevancy to NutriStudents K-12.”

Tom Perttula

*Manager of Contract Administration
Sourcewell (formerly NJPA)*

“When I consider investing in a company these are the key things I look for:

- Entrepreneurialism
- Integrity
- How they deal with adversity
- Who’s leading the company
- What capacity does the business model have to be a disrupter in the marketplace

This defines exactly what I like about NutriStudents K-12 and why I believe so strongly in them.”

Jim Bradshaw

Chief Operating Officer, Upper Lakes Foods

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“NutriStudents K-12 gives our distributor members a way to differentiate themselves from all other competitors and gain greater customer loyalty by helping K-12 customers solve their greatest challenges.”

Spencer Peterson

President of the Multi-Unit Group, which represents more than \$6 billion in aggregate sales derived from 17 of the foremost independent foodservice distributors in the country that are part of UniPro Foodservice.

“Since we began our partnership with NutriStudents K-12, my experience has been only positive. The team has always been helpful and attentive to customers’ needs. Personally, I have 40 years of experience in food service distribution, and working with a company that possesses strong values, just like my company, is refreshing in today’s business climate. I believe their strong values and hard work ethic will lead NutriStudents K-12 to many years of success and growth.

Denny Layton

*Director of Multi-Unit & Major Accounts
Feesers Food Distributors*

“AASA has worked with Nutristudents K-12 for several years. The company is first class. The team is very professional and fun to work with. AASA strongly recommends to our members that they look at Nutristudents K-12 if they want to offer their students the best in school lunch options. We plan to be a long-term partner with Nutristudents K-12.”

Chuck Woodruff

*Chief Operating Officer of AASA-The
School Superintendents Association*

