

Why work with NutriStudents K-12®?

To Increase Participation and Revenues

- **100+ Complete, USDA-Compliant Menu Weeks** – Chef-created, student-tested and approved menus are at the heart of the NutriStudents K-12 system. Districts can mix-and-match over 100 total menu weeks to their liking, using some or all menu weeks in any order, interspersing them with their own weeks, if they choose.
- **Breakfast Menu Builder** – With a few clicks of a mouse, FSDs can build customized monthly breakfast menus – with accompanying promotional calendars and Food Production Records – for the entire school year.
- **Cafeteria Connection Parents' Newsletter** – Customizable to districts, this newsletter helps educate parents on the vibrancy and healthfulness of school meal programs.
- **Promotional Calendar Creator**, which allows districts to auto-populate a promotional calendar based on the NutriStudents K-12 menu weeks they choose for the month.
- **Nutrislice Compatibility** – Schools can tap into powerful mobile and web-based marketing tools to promote the appeal and nutritional quality of their menus.
- **Pictorial Menus** for standard, 4-day and 7-day lunch menus help convey our menu variety while helping foodservice staff to present meals in a visually appealing manner.

To Streamline Ordering and Operations, Control Costs

- **Streamlined Market Basket** – A market basket of less than 600 items eases inventory management and ordering, helps save on food costs and reduces waste.
- **Menu Costing** – A day-by-day, cost-per-student calculator, this tool allows districts to analyze costs of specific ingredients used each day. The calculator is currently being piloted for select menu weeks and will be expanded to all weeks in time.
- **Cost-Per-Plate Calculator** – By entering a few specific variables, districts can track the cost-per-plate of the meals they serve. The calculator is currently being piloted for select menu weeks and will be expanded to all weeks in time.
- **Downloadable Food Production Reports** – Each menu week includes corresponding Food Production Reports on which staff can write in the daily

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Menu Freedom. Tools for Success.

quantities served, amounts left over and any conditions that may have affected participation for a given day. This is greatly simplified from the manual reports many districts currently use.

- **Product Order Guide** – FSDs can place distributor orders in a few clicks using our Product Order Guide. They simply choose a menu week, enter the lunch count and send it off!
- **Scalable, Easy-to-Follow Recipes** – All our scalable recipes include step-by-step instructions and HACCP procedures, making it easy for staff to execute a delicious, safe meal program.
- **USDA Commodity Forecasting Calculator** to help districts forecast, manage and incorporate commodity foods to their fullest extent to maximize cost savings and minimize waste.
- **Free/Reduced Application** link is posted in the NutriStudents K-12 client portal for convenience.

To Ensure Compliance

- **Administrative Review Support** – We work with districts before, during and after their USDA audit to ensure a successful outcome and positive experience.
- **Registered Dietitian** – Our menus are developed in consultation with our dedicated Registered Dietitian, who certifies they all comply with USDA guidelines prior to use.
- **Certified School Nutrition Specialist** – NutriStudents K-12 General Manager Laurie Yohn has earned the Certified School Nutrition Specialist credential, attesting to her thorough understanding of all aspects of school meal programs. She is also a Certified ServSafe Instructor and Exam Proctor.
- **Training Resources**, including tutorial videos, cafeteria and kitchen signage, a HACCP manual, and a manual of relevant USDA background and policy documents help facilitate staff training.
- **Weekly Nutrient Analysis** – All menu weeks include Weekly Calendar Menus with nutrient analysis, as well as HHKFA Checklists, RD Statements of Menu Approval, Contribution Reports and Food Production Reports.

NutriStudents K-12 is endorsed by AASA, the School Superintendents' Association, which is bringing the system to its members as a value-added school solution.

